

August 18, 2011

Interim management statement acc. to § 37x WpHG within the 2nd half of fiscal year 2010/11

- **New orders reach record €1.1 billion**
- **Sales up to €659.2 million**
- **EBITDA almost quintupled at €57.4 million**
- **Increased guidance 2010/11: sales over €930 million, EBITDA over 8%**

New orders received by the Schuler Group reached the record level of €1.1 billion in the third quarter of fiscal year 2010/11 (prior year: €491.8 million).

The Group received new orders worth €373.4 million from its customers in Germany during the first nine months of the current year – twice as much as in the same period last year (€185.9 million). In the rest of Europe, new orders quadrupled from €64.0 million to €270.9 million. In North and South America, orders rose slightly from €125.9 million last year to €136.6 million. New orders received from Asia and the rest of the world tripled from €116.1 million last year to €341.2 million. Asia was the fastest growing market followed by Europe without Germany.

Consolidated sales in the period under review amounted to €659.2 million and were thus 47.4% higher than in the previous year (€447.1 million).

In Germany, the Group generated revenue of €204.4 million in the first nine months of fiscal year 2010/11, compared to €161.5 million in the same period last year. In the rest of Europe, sales reached €94.9 million (prior year: €71.5 million). Sales in North and South America amounted to €137.9 million in the first three quarters of fiscal year 2010/11, following €97.4 million in the previous year, while in Asia and the rest of the world the Schuler Group generated revenue of €222.1 million, compared to €116.8 million last year.

Consolidated sales generated outside Germany accounted for around 69% of total revenues and were thus above the prior-year ratio of around 64%.

The **order backlog** as of June 30, 2011, reached the record level of €1.1 billion (prior year: €551.8 million).

Earnings

Against the backdrop of this exceptionally high level of new orders and the resulting massive increase in capacity utilization, the Group's total performance in the period under review rose to €684.2 million (prior year: €467.3 million). In connection with improved order billing, this led to a significant increase in the company's key earnings figures. Earnings before interest and taxes (EBIT) also made strong progress, reaching €40.4 million for the first three quarters of the current fiscal year (prior year: €-3.6 million). This results in an EBIT margin of 6.1% (prior year: -0.8%). Earnings before taxes (EBT) amounted to €17.3 million, compared to €-28.1 million in the previous year. EBITDA almost quintupled from €11.9 million last year to €57.4 million. The EBITDA margin is thus 8.7% (prior year: 2.7%). Schuler has therefore once again raised its guidance for the current fiscal year.

Financial position

Net financial liabilities as of June 30, 2011, were reduced from €125.5 million to €15.1 million. This was largely due to the strong increase in customer prepayments, which also led to an increase in cash and cash equivalents to €154.2 million at the end of the period (prior year: €84.9 million). Proceeds from the recently conducted capital increase are not considered, as the latter was only completed after the end of the reporting period in early July.

Capital expenditures (tangible/intangible assets) amounted to €6.0 million and were thus below the prior-year figure of €9.4 million. Depreciation and amortization over the nine months period totaled €17.0 million – slightly up on the previous year (€15.5 million).

Employees

As of June 30, 2011, the Schuler Group employed 5,067 people (including apprentices). This corresponds to growth of around 2% over the previous year (4,970). There were 3,952 employees in Germany on June 30, 2011, and 1,115 employees at the Group's facilities outside Germany.

Marcus Ketter appointed new CFO of Schuler AG

On May 6, 2011, the Supervisory Board of Schuler AG appointed Marcus Ketter as the company's future Chief Financial Officer (CFO). He has already been a member of the Board of Management since July 1, 2011. Mr. Ketter will succeed Dr. Wolfgang Baur, who is retiring on October 1, 2011.

Marcus Ketter is changing from the Essen-based ThyssenKrupp Group to Schuler AG. The acclaimed financial expert held various management positions at ThyssenKrupp from 2003 onward, the last of which was as Commercial Director and Chief Financial Officer of ThyssenKrupp Elevator (CENE) GmbH. Prior to joining the Essen-based technology group, the economics graduate with an MBA from the Columbia Business School in New York spent several years as Vice President and Treasurer of Mattson Technology Inc. in California after working previously for the STEAG Group.

Dr. Wolfgang Baur has been a member of the Schuler AG Board of Management since February 2004 and is responsible for the Finance, Controlling, Investor Relations, HR, IT, Legal Affairs and Compliance and Internal Audit divisions. The acquisition of Müller Weingarten AG, for example, was completed during his term of office. Together with his colleagues on the Board of Management, he successfully guided the company through the global economic crisis.

Capital increase successfully completed

In early July, Schuler AG successfully completed the capital increase approved in June 2011. The Göppingen-based market leader in metalforming placed all 6.5 million new common bearer shares at the offer price of €10.50. The issue was heavily over-subscribed by

institutional and private investors. Schuler AG received gross proceeds of €68.25 million. As a result of the capital increase, the company's free float increased from 25.9% to over 42% of capital stock.

In view of the current highly volatile capital markets, the successful capital increase is a clear sign of investor confidence and an outstanding basis for the company to achieve its ambitious growth and earnings targets. Schuler plans to use the issue proceeds to reduce its syndicated loan taken out during the economic crisis, to strengthen its equity ratio and to provide additional scope for the financing of the company's planned growth.

The new shares were mainly subscribed by institutional investors during the pre-placement phase. Existing free float investors also made use of their subscription rights.

Outlook

The strong improvement in new orders, sales and earnings during the first half of fiscal year 2010/11 continued in the third quarter. Schuler is confident that business will continue to make good progress in the remaining months of the year. Although there are initial signs of a slowdown in growth for the German engineering sector, there has not yet been any impact on new orders received by Schuler. As a consequence, Schuler now expects consolidated sales to exceed €930 million in 2010/11 as a whole with an EBITDA margin of over 8%. The company's previous guidance was an EBITDA margin of over 7% on expected consolidated sales of over €900 million.