

PRESS RELEASE**Used machines as cost-efficient alternative****Schuler Pressen and Vögtle Service also offer second-hand equipment / Short waiting times until production**

Göppingen, April 10, 2013 – The purchase of a press is an investment which needs careful consideration – for large car manufacturers and even more so for mid-size suppliers or small metalworking firms. However, the press does not always have to be new: Schuler Pressen and Vögtle Service also offer a wide range of used machinery.

Schuler can supply used mechanical presses from 800 metric tons of press force as well as equipment for electric motor laminations and packaging products. “A second-hand press not only means lower investment costs, but also shorter waiting times until production,” explains Klaus Rühle, head of the International Used Machines division at Schuler Pressen. “And as an OEM, we have access to all the data and facts the customer needs.”

Vögtle covers all hydraulic presses and mechanical presses up to 800 metric tons. “We have an extensive inventory of several hundred mechanical and hydraulic presses: open-front, straight-sided, eccentric, knuckle-joint, transfer, screw, impact extrusion and draw presses as well as automatic blanking presses,” states Vögtle CEO Thomas Weber. The subsidiary of Schuler AG based in nearby

Eislingen also has a wide range of coil lines and peripherals, such as feeders, decoilers and straighteners.

Global dealer and service network

“Should we not have a particular press in stock, our direct access to the global market enables us to arrange a sale,” adds Rühle. “We offer customers a one-stop service with a global network of dealers and service staff.” The specialists of Schuler and Vögtle take care of the dismantling, reassembling, transport, storage, overhauling and modernization of the press – for example in the form of new drive, clutch and brake systems, blanking shock damping, control systems or automation.

Other services include the retrofitting of presses to meet legal safety standards, the disposal of old equipment, and – if required – also the production of replacement parts, such as eccentric shafts, bearings, guides, crankpins, connecting rods, slides and hydraulic components. “As an economic alternative, we also offer customers the possibility to lease high-performance, modernized used press systems,” states Klaus Rühle.

Schuler and Vögtle will be exhibiting together at the Usetec trade show from April 22 to 24, 2013 in Cologne (Hall 6, Stand A/103).

Internet

www.schulergroup.com/gebrauchtpressen

www.voegtle.de

Captions

Bild1.jpg: This used Schuler press line was shipped from Germany to India...

Bild2.jpg: ...and is used there today by Force Motors to produce structural and outer panel parts for commercial vehicles.

Bild3.jpg: A second-hand press not only means lower investment costs...

Bild4.jpg: ...but also shorter waiting times until production.

Please name Schuler as the photo source.

About the Schuler Group – www.schulergroup.com

As the technological and global market leader in metalforming, Schuler supplies machines, production lines, dies, process know-how and services for the entire metal-working industry. Its clients include car manufacturers and their suppliers, as well as companies in the forging, household equipment, packaging, energy and electrical industries. Schuler is also the market leader in coin minting technology and supplies systems solutions for the aerospace and railway industries. The company employs around 5,500 people and is represented by its own facilities and sales offices in 40 nations around the world. In fiscal year 2011/12 (ending Sep. 30), Schuler posted sales of € 1,226.1 million with an Ebitda margin of 9.6 percent.

About Vögtle Service – www.voegtle.de

Vögtle Service has an established international reputation in the marketing (purchase and resale) of used presses and coil lines. In its spacious warehouse, Vögtle houses many hundreds of mechanical and hydraulic presses and material feeding devices, such as decoilers, straighteners, and feed units. The company has many years of experience in the repair, servicing, and rebuilding or modernization of mechanical and hydraulic presses. Capabilities also include specially customized machines and accessories – including, if required, start-up of the equipment at the production site. In addition, the company can supply replacement parts on the basis of drawings or sample parts.

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