



## TECHNICAL SALES MANAGER CENTER & WEST SPAIN

Location: Spain | Department: Sales and Technical Department

**Apply now!**

### WE OFFER

A globally successful company with room for versatile and responsible tasks, flexible working hours, competitive compensation, structured training programs, company pension, health promotion and a corporate culture in which it is fun breaking new ground together.

### CONTACT

Schuler Iberica S.A.U.

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www.schulergroup.com

### ABOUT US

From engine hoods to spray cans: for more than 180 years, Schuler presses have been shaping parts for the industry and thus make their mark on the whole world. As does the workforce of about 5,500 people who work passionately to develop the forming technology for tomorrow's world. Embark on a journey to discover the marks they make and discover the highly varied world of work at Schuler.

### YOUR ROLE

Pending on GM and Technical Director, you will be responsible for the Schuler sales in your area.

### YOUR TASKS

- Prepare and request technical information for mechanical and hydraulic presses
- Visit current and potential customers
- Visit production press area to define project scope for service or spare part requests
- Design and implement sales plan and strategies that expand company's customers
- Define and prepare the technical calculation and complete the offer
- Define and prepare elements such as spare parts and resources for the calculation
- Keep contact with the customer for questions/answers and offer feedback

### YOUR PROFILE

- Engineering degree/CFGS/CSGM mechanics/industrial maintenance
- High experience in hydraulic and Mechanical presses
- Spanish and English. German is a plus
- Availability to travel around Spain and Portugal
- Commercial skills
- Decisive personality and proactive attitude
- Hands on attitude